The Cincinnati Dental Society’s Oral Health Foundation offers

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Personal Safety for Active People with Mike Hayashi

Designed for men, women and students ages 11 through High School, this program explores the fundamental principles of effective personal protection. Beyond common sense, you will learn what it really takes to win in a high risk situation or confrontation.

Friday, May 3, 2013 at Great Wolf Lodge

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Our recent presidential election sure did focus on jobs and job creation. The candidates started to sound like they were on a game show. I can create 6 million jobs. Well, I can create 12 million jobs. I can name that tune in three notes. We all know the only thing politicians can create is more regulations, taxes and red tape. We, the small business owners, are the true creators of jobs.

One of the aspects of Dentistry I truly enjoy are the people. At times they can also try our patience. You know those 5% who are always complaining and whining. Somehow they all seem to show up on the same day (a two glass of wine evening). Unfortunately, we usually do not have the time to really converse with our patients. We are always rushing from patient to patient trying not to keep anyone waiting. It is fun when you have time to talk to patients about their jobs. There are some very unique and interesting ones. One of my patients drives a truck and hauls cooking oil, three tractor trailer loads a day to a Keebler plant. Just think how much flour those elves use to make cookies! Another patient is a plant manager for a German company that makes wire that can vary in diameter as the wire changes length. His is the only company in the world with this product (job security or limited job openings). I have another patient who works for DHL at the airport. One night his job was to watch race horses that were being shipped to Turkey. A crew was constructing make shift stalls in the plane for the long flight. I don’t think I would want to be on the cleanup crew after the plane landed in Turkey! All of us have interesting patients with unique occupations. Take the time to find out what they do and you will be amazed what is done outside the scope of our offices. Much more interesting than another crown, filling or root canal.

Let me share with you what I think is a very unique job and I think we are all familiar with. This job requires recruiting a new boss each and every year. Can you imagine having a new boss to contend with every year? Now this new boss has to be guided by you to understand the workings of the company. The new boss and his associates evaluate your work and determine your pay and bonus. Just when you feel the new boss knows what is going on it is time for them to leave and the process starts all over again with a new boss. Who would want this job? This is our Executive Director’s job. We all know Vicki works tirelessly to keep our society going and to attract and keep in line the yearly president. She does indeed have a very unique job and I am sure is never bored.

A few years ago my wife and I were Christmas shopping and saw a woman collecting for the Salvation Army. She was in a wheelchair and was obviously severely disabled. When I placed a donation in her kettle she made a grunting sound and handed us a card that said “Thank You and Merry Christmas”. My wife said, we complain about going to work and this woman would give anything to be able to get out of that chair and work. Whenever my patients complain about having to go to work I tell them this story.

People are as unique as their jobs and can make Dentistry very interesting. Remember if you want to know what is going on in the Dental Society read the Director's Notes or the Council minutes in the Bulletin.

Speaking of jobs well done, I would like to commend Dr. Becky Hayden and her crew of volunteers, Drs. Cindy Pong and Neal Lemmerman, for their hard work at the Lighthouse school project this year.
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Hours: Mon., Wed., Fri. 7am-5pm
Tue. & Thurs. 7am-8pm
Sat. 8am-3pm
I am so excited about a new fundraiser for our Cincinnati Dental Society’s Oral Health Foundation, formerly the Cincinnati Center for Children’s Dentistry! For the first time we are having a “personal safety” program for men, women and students on Friday, May 3, 2013 at the Great Wolf Lodge. They have given us a special overnight rate and will donate $10 for each reservation. We are in the process of securing sponsors for this event, so if you know of a company that may want to participate let me know.

Members! Judy Arnett and I would like to ask for your assistance. We are gathering items for raffle and door prizes for our fundraiser. It would be wonderful if you would consider donating any of the following items: gift cards (retail, gas, grocery, restaurant, etc.), wine, liquor, sporting tickets, movie/theater tickets or a “theme basket”. Our goal is to have at least five “theme baskets” around $100 in value to raffle and then smaller items for door prizes. So, if you can help with any of these items or with a monetary donation it would be greatly appreciated! If you need help thinking of items give us a call, we will be happy to give you some - Judy (379-0592) or Vicki (984-3222). Details on this event are included in this Bulletin!

The attendance at our February and March CDS Member Events was great! Dr. Kathleen Bennett, one of our own members, packed the room with a well organized program on “Oral Evaluation - Choosing Appliances for Function and Fit”. We barely had enough room for everyone at the Stone Creek Dining Company, but no one seemed to be bothered by that whatsoever! I think the wide array of delicious appetizers and great program played a role in that!

Our March CDS Member Event took place at Trio’s in Kenwood. Dr. Ken Jones presented an extremely informative program on “Meth and Beyond”. He is a member of the Central Ohio Dental Society and also lectures on Ethics, which covers morals and especially, professionalism. We may bring Dr. Jones back for this program in the near future!

Yes, we have a new website and we are asking everyone to check their profiles in the website database for accuracy. Simply log onto the website under the “Member Login” tab, top right of the main page. You will need your email address and ADA number.

Keep in mind that the membership database has been set-up to accept only one email per ADA number. This is a security feature and cannot be changed. For practices or dental spouses that use the same email address you must select from the two choices below in order to continue to gain access to the Member Only section and receive email notices from the website.

- First Choice - Use a different email address.
- Second Choice - Create a bogus email address.

Whichever choice you make Vicki Nixon will have to make the change for you. Therefore, please email her at vicki@cincinnatidental.org if you are having problems logging on and she will notify you as quickly as possible with the solution. The Cincinnati Dental Society thanks you in advance for your assistance and patience through the next few weeks as we update our website membership database.

So how do you confirm your attendance at a CE course or member event? All you need to do is open up the “For the Professional” tab and click member events. All courses and events are listed under this section. You do not need to log in as a member to confirm! Please feel free to contact me on the member only line at 984-3222 if you have any questions or email me, vicki@cincinnatidental.org.

We have so many programs and events coming up I would like to take this time to list them in chronological

Continued on Page 9
As a dentist, you know how important it is to put your clients at ease. The Cincinnati Insurance Companies know you have plenty to think about—caring for your clients, managing a successful practice and staying active in your community.

With a professional liability policy from The Cincinnati Insurance Companies, you can stay focused on your practice, counting on your policy to:

• apply on an “occurrence basis” instead of on a claims made basis
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• offer optional prior-acts (tail) coverage to facilitate the move from claims-made to our occurrence form.

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Thomas E. Bell, D.M.D. has joined the practice of Michael A. Kelly, D.D.S. - Wheelersburg, Ohio

Christ B. Theodorou, D.M.D. has acquired the practice of Bryan K. Philip, D.D.S. - Mentor, Ohio

AFTCO is pleased to have represented all parties in these transactions.
Call to Order: President, Dr. Patty Walter, called the meeting to order at 7:00 pm.

Roll Call: 
Members Present: Brandt, Chopra, Dorr, Glogowski, Hanlon, Harris, Heck, Kluener, Murdock, Pick, Parker, Schaeffer, Suffield, Walter and Wauligman 
Members Absent: Newby and Stastny 
Guest Members Present: Dr. Steve Moore 
Executive Director Present: Vicki Nixon 

The November Council Meeting Minutes were unanimously approved as posted.

Guest Reports: 
Dr. Steve Moore from the Keely Dental Society spoke on behalf of Dr. Berta Howard who is seeking nomination to the ADA Council on Ethics, Bylaws and Judicial Affairs. The deadline for submissions is March 22, 2013. He also sought support for Dr. Mark Bronson, who is seeking nomination to the ADA Council on Government Affairs. A motion to support Drs. Bronson and Howard (Moore/Brandt) was unanimously passed.

The President’s Report: 
Dr. Patty Walter presented the following list of ODA committees seeking nominations: Annual Session; Dental Education and Licensure; Ethics and Judicial Affairs; Finance; Leadership Development. All appointments will become effective on September 23, 2013. Those interested should submit a CV and a letter of recommendation to the CDS by March 22, 2013.

Children’s Dental Care Foundation Update: The CDCF will officially merge with the Children’s Hospital on December 31, 2012. Our Foundation will receive a $300,000 grant from the CDCF. Funds will be used for direct dental care for low income children either in our Roselawn Dental Center or through private specialty offices. Future CDS’s Oral Health Foundation fundraising efforts will emphasize annual campaign letters instead of golf outings.

WCPO TV featured the CDS and its charitable programs on its December 1, 2012 airing of its “Connecting to Community” program. Congratulations to the Society and all its volunteers.

Treasurer’s Report: 
Dr. Matt Parker reported a projected year end deficit of less than $1,000. Late year revenue gains are attributed to additional radiography courses, payment by the CDSOHF for Vicki Nixon’s expertise as a consultant, dues increase and income received from non-CE CDS Member Events.

Executive Director’s Report: 
Vicki Nixon announced the CE registration levels are on track with this time last year.

The “Fall Feast”, held on Thanksgiving day, was a big success. Drs. Chopra, Glogowski and Walter screened 74 children and 68 adults for dental needs and oral hygiene instructions were effectively taught via a puppet show. Twenty percent of the children screened qualify for treatment at the Roselawn Dental Center.

The LNVB December 01, 2012 treatment day was a great success. There are still 25 vets who are in need of treatment. Vets who may receive prosthetics will be asked to make a donation to the Foundation to “pay it forward” to the next vet seeking dental care.

The 2013 Council, Committee and CDS Member Event Schedule was distributed and reviewed.

CDS Committee Updates: 
Technical: Dr. Andy Harris reported that the Tech Committee is fine tuning our current website. They are also compiling a “wish list” for future revisions. The CDS site should be fully functional by late December or January.

Membership: Dr. Andy Dorr discussed the results of the November 19, 2012 committee meeting. Among the conclusions reported, Shred-it and Muzak are CDS preferred provider non-renews for 2013. The Practice Transition and Round Table events were well received. Additional formats in different locations are being considered for future events. New members will be invited through their “welcome new member letter” to a CDS Member Event so they can be introduced. This will hopefully encourage them to get more involved and increase our attendance at our events.

Continued on Page 9
Vicki’s Voice (continued from Page 5)

ODA Updates:
ODAPAC: Dr. Mike Schaeffer reports that ODAPAC had its best year ever. This was due, in large part, to membership in the Capital Club. Please consider renewing or adding your name to the Capital Club in 2013.

Dental Care Programs and Dental Care Practice: Dr. Manny Chopra reported the OSDB is considering producing a “Dental Office Manual”. They are also considering an alternative to Ohio licensure standards, allowing those who fail the periodontal portion of the licensing exam to still obtain an Ohio license. Standards may also be lowered for the EFDA licensing examination due to its high failure rate. The ADA SPA (State Public Affairs) Program has awarded $5M to the state of Ohio to address concerns with proposed solutions to the access to care issue (eg dental therapists, Kellogg Foundation,...) Dental anesthesia will not be recognized as a specialty. Enrollment in the Good DEED program is strongly encouraged, especially for dentists and specialists in the Akron and Cleveland areas. A pilot program focusing on dental treatment of infants has begun in Toledo.

SB 324 and HB 497 (non covered services) are currently under consideration. Drs. Rob Mazola and Steve Moore have testified on behalf of Ohio dentists. Delta Dental is providing significant opposition. Expect the Kellogg Foundation to put forth a midlevel provider bill within the next year. A Republican majority was maintained in both the House and Senate following the 2012 election. Ohio has not implemented its own healthcare exchange (as directed under the “Affordable Care Act”). Several issues remain unresolved and little Federal guidance is complicating compliance. Transparency regarding pricing of dental benefits within the medical benefit plan is requested. A 133% expansion of Medicaid enrollment is anticipated.

Insurance currently denying reimbursement to dentists treating family members.

The medical device tax is now in place. Anticipate 2.3-10% increase in all equipment fees.

The OSDB is considering whether or not “least expensive, minimally acceptable treatment” fails to meet the standard of care.

Unfinished Business/New Business:
Announcements were read and the meeting adjourned at 8:25 pm (Murdock/Pick).
CDS Member Event
"An Evening in Baseball"
Monday, May 6, 2013

Supported by: Blue & Co., Cincinnati Insurance Co., Hayes Handpiece Company, Huntington Bank, Superior Dental Care and Transworld Systems

Back by popular demand, journey into baseball's storied past with rare autographs, jerseys, photographs and other one-of-a-kind mementoes celebrating our nation's pastime. Nestled in the heart of historic Montgomery, the Green Diamond Gallery Features more than 5,000 square feet of high-end baseball memorabilia dating from the late 1800s to the present.

Relive your baseball memories and explore memorabilia from baseball's most beloved personalities while enjoy heavy hors d'oeuvres from the Stone Creek Dining Company.

*Space is limited to 50 people!*

**Location:** Green Diamond Gallery, 9366 Montgomery Road
984-4192 (parking is available under building or directly across the street)

**Start Time:** 6:15 pm until approximately 8:30 pm

**Menu:** Heavy Appetizers plus one drink ticket per person

**Cost:** $20 per person (includes members and their guests)

**Cancellation Policy:** Due to limited space there will be no refunds given for cancellations.

Registration Form for May 6, 2013 - Registration Closes on April 26, 2013

Dentist ___________________________ # Attending ________

Total $ __________________________ Checks only please!

Please make check payable to:
Cincinnati Dental Society, 9200 Montgomery Rd., 21-A, Cincinnati, OH 45242
2013 Calendar of Events

APRIL
Meetings
April 8:  Council Meeting begins at 7:00 p.m. Members who wish to attend should contact Vicki Nixon at 984-3222 or submit your topic/issue via email: vicki@cincinnatidental.org.

Continuing Education
April 19:  “Implementing Implant Restorations” by Dr. David Little
Location:  Sharonville Convention Center, 11355 Chester Road, 513-771-7744
Schedule:  8:00 a.m. Registration ** 8:30 a.m. Program
Supported by:  Cincinnati Insurance Co., Henry Schein Dental, Hiossen, Inc., Huntington Bank, Precision Handpiece Repair and Superior Dental Care
Staff Invited:  Dental Hygienists, Dental Assistants and Administrative Personnel of registered dentists.
CE Credits:  7 CE Credits
About the Program:  After completing this course, participants will be familiar with the art of restorative dental implant cases. These steps include: planning, uncovering, impression, provisionalization and final restorative placement. Through simple treatment protocol and laboratory procedures. Participants will learn how to develop highly aesthetic restoration that replicates the contour of natural teeth. In addition they will learn how to gain patient acceptance for implant treatment and restorative treatment plans, plus the fundamentals of a team approach to implant dentistry.

- Diagnosis and treatment planning; diagnostic models, digital radiology, and CT scans.
- Treating single tooth, partially and fully edentulous, fixed and removable implant restorations.
- Dental implant provisionalization; new materials & techniques.
- How to set up systems for successful implementation of implants in the practice.
- Roles of all team members, including staff, surgeon and lab.

About the Speaker:  Dr. David Little is an accomplished national and international speaker, Professor, author and Researcher. A graduate of The University of Texas health Science Center at San Antonio, he approached dentistry with a vision for merging conservatism and progressiveness in a practice that focused on total patient care through a team concept. Dr. Little’s private practice in San Antonio includes a multidiscipline state-of-the-art facility. In addition, Dr. Little serves as an adjunct clinical professor at the UTHSCSA dental school, serves on the editorial board of Contemporary Esthetics, and is a partner with Pinnacle Practices, Inc. He is a fellow in the International and American Colleges of Dentistry, a member of the ADA, AGD, AADC and the ALD. All of his programs unite clinical advancements and technology, including practice management for simple implementation into private practice. His passion for dentistry and his enthusiasm for the team concept specifically enliven and motivate all who hear him.

Continued on Next Page
Full Series Registration and Cancellation Deadline: April 12, 2013

Dentist: ___________________________ Phone: ________________

Staff Names: ___________________________

Fees: $80 for first employee, $60 each thereafter

Check Made Payable To: Cincinnati Dental Society

DISC/MC/VISA Credit Card #: ___________________________ Exp. Date: ________

3 Digit Security Code: _______________ Signature: _______________________

Individual Course Registration and Cancellation Deadline: April 12, 2013

Dentist: ___________________________ Phone: ________________

Staff Names: ___________________________

Fees: CDS and Associate Member: $295, Non-Member: $400

Staff: $80 for first employee, $60 each thereafter

Check Made Payable To: Cincinnati Dental Society

DISC/MC/VISA Credit Card #: ___________________________ Exp. Date: ________

3 Digit Security Code: _______________ Signature: _______________________

Luncheon Policy: Full Series Registrants – If a reservation is made and not honored or cancelled by the Friday before the course you will be invoiced $35 to help cover the cost of the meal for the day.

Individual Course Registrants – Necessary arrangements will be made for your attendance.

MAY
Meetings
May 13: Finance Committee Meeting begins at 6:30 p.m. at the CDS Executive Office.

CDS Member Events
May 3: Foundation Fundraiser, “Take CONTROL 2013!”

Inserted - Loose Page


May 18: Member Only Shredding Event - see page 15.
The Cincinnati Dental Society’s Dental Hygiene Medical Emergency Recognition Course

Instructor: Jimmie L. Harper, Jr., D.D.S.

Date: Wednesday, September 25, 2013  Space is limited to 25, so please register early!

Time: 11:45 am Registration, 12:00 to 4:00 pm Program

Location: The Cincinnati Dental Society’s Conference Room, 9200 Montgomery Rd., Bldg. G, Suite 20-A

Fees: $65 for CDS Members (Includes Associate Members)
     $80 for ADA Members and $95 for Non-Members

Course Description: The Dental Hygiene Medical Emergency Recognition Course covers the identification and prevention of potential medical emergencies and includes the following:

1. Medical History;
2. Recognition of common medical emergency situations;
3. Office emergency protocols;
4. Basic airway management;
5. Prevention of emergency situations during dental appointments; and

The course is four hours in length and fulfills the Ohio State Dental Board’s requirement of Dental Hygienists practicing under general supervision.

About the Instructor: Dr. Jimmie Harper, Jr., graduated with a DDS degree and a certificate in training in Oral and Maxillofacial Surgery from The Ohio State University. He has been a member of the Cincinnati Dental Society since 1989. He served as Assistant Professor of Clinical Surgery and Program Director for the Division of Oral and Maxillofacial Surgery at University of Cincinnati. Dr. Harper became board certified by the American Board of Oral & Maxillofacial Surgery in March of 1988. In July of 1999, he was approved by the Ohio State Dental Board to teach the Dental Hygiene Medical Emergency Recognition Course for the Cincinnati Dental Society.

REGISTRATION FORM for September 25, 2013 – Deadline to Register September 13, 2013

Cancellation Policy: No refunds if cancelled after September 13, 2013

Name:_________________________________________ Dentist Name: ________________________________

Make check payable to: Cincinnati Dental Society

Mail this form to: 9200 Montgomery Rd., Suite 21-A, Cincinnati, OH 45242

Credit Card Information: #________________________ Exp. Date: ____________

Name on Card:___________________________________ Security Code: _________

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If personal card please provide your complete address:____________________________________________________
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To find out more, contact Katie Burba at 513-552-1465.
Free Document Shredding Event
Open to CDS Members and Their Staff

Date: Saturday, May 18, 2013
Time: 10:00 am to 1:00 pm
Location: CDS Executive Office, 9200 Montgomery Road, Cincinnati, OH 45242  
   (Look for signs)

Bring up to 6 standard banker boxes and have them shredded free on site.
Additional standard banker boxes will be $6 each. Cash or checks only please!

Plan to take your empty boxes with you to reserve space in Shred-it’s truck. There will be NO rain date.

**Reserve your spot today!**

Name: ___________________________________________  Phone: _________________________

Email: ________________________________________________________________________________

# of boxes you plan to bring: __________________________

# of people that will be with you: __________________________

Registration Deadline: May 10, 2013

Presented by: UC Blue Ash College Dental Hygiene
Coronal Polishing for the Certified Dental Assistant

Date: Friday, May 17, 2013  Time: 9:00 am to 5:00 pm
Location: UC Blue Ash College, Walters Hall Room 268
Cost: $325 (The course includes three hours of didactic instruction and four hours of (pre) clinical experience as required by the Ohio Administrative Code.)
Instructor: Mary Kaye Scaramucci, RDH, MS
   Additional instructors will assist in clinical portion

Please Note: Complete registration form and payment must be received by May 1, 2013.
   Course minimum is 6 participants.

Local Anesthesia Course

Date: June 8, 9, 15, 16, 2013  Time: 8:00 am to 5:00 pm
Location: UC Blue Ash College, Walters Hall Room 267
Cost: $1200 (Included in the course fee is 29 hours of CE credit approved by the OSDB, all instruction materials, a syringe, lunch, and parking.)

Please Note: Complete registration form and payment must be received by May 22, 2013.
   Course minimum is 12 participants and maximum of 30.

For additional information and to register, email Susan Scott at: scottso@ucmail.uc.edu
   In the subject line put “Local Anesthesia CE”
Welcome New Members!

We are pleased to introduce the following new members who have recently joined our Society. If a new member is located near you, put your best foot forward, give them a call and extend your welcome to them. Even better, invite them to our next CDS Member Event and introduce them to your colleagues!

Regular Members
Anita Das, D.D.S.
General Dentist
Practice: 770 Reading Road, Mason, OH 45040, (513) 770-4060
Graduated: 1991 from the University of Detroit School of Dentistry

Giulia Pagano, D.M.D.
Pediatric Dentist
Practice: 8205 Corporate Way, Mason, OH 45040, (513) 754-8900
Graduated: 2008 from the University of Kentucky

Enviro-Medical Waste
Contact: Colleen Harris
Phone Number: (937) 890-3100
Email: charris@enviromedicalwaste.com

Company Background:
Medical Waste Transportation and Disposal service the State of Ohio, Northern Kentucky, Southern Michigan, and Eastern Indiana. Established in 2002, we are a woman owned company that provides excellent customer service at affordable pricing. Special pricing available for all Cincinnati Dental Society Members. Service is available from weekly, monthly, or on-call. You only pay for our service when you need us. Pricing is locked in with no hidden charges.

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- Recycling programs available for Amalgam & Lead Foil
- Tracking papers provided to insure proper disposal

Special Waste
Special Waste Systems, Inc.
Contact: Ray Harris
Phone Number: (937) 890-7100
Email: rharris@specialwastesystems.com

Company Background:
Partnering with Enviro-Medical Waste Services, we provide disposal and recycling for radiation equipment and more. For added confidence, we provide a Manifest and Issue Certificates of Recycling or Certificates of Destruction upon completion. In addition to radiation equipment we also recycle electronic waste, such as computers, we do in-house shredding of all hard drives, and confidential items. We offer chemical waste disposal services. Special Waste Systems will even recycle lamps, batteries and ballasts. It is easy! Simply call Ray to schedule a pick-up.

Exclusive to CDS Members:
- Discount pricing
- Certificates of Recycling
- Manifest Tracking Papers

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Sale Consultation: Guidance / assistance / structuring sales between owners & associates or know potential buyers.

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- The sale and transition structure option that is most feasible for your practice; and,
- The type of buyer you’ll need to locate, to match correctly with your transition structure.

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- Explanations Of Multiple Appraisal Methods
- 20 Things Sellers Should Know
- 24 Steps In The Practice Sale Process
- Buy-In Transitions: Caution When Near Retirement

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“The services were priceless. I would highly recommend.” Greg Carman, DMD

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