Congratulations!

Dr. Ruchika Khetarpal
2015 Recipient of the ODA's N. Wayne Hiatt Rising Star Award
all ceramic
all you need
IPS e.max

Gundrum Dental Labs, Inc.
Consistently... The Best
3700 Church Street • Cincinnati, OH 45244
513-272-2661

ivoclar
vivadent
www.getemax.com
ARTICLES

President’s Address ........................................ 3
Vicki’s Voice ................................................ 5
June Council Meeting Minutes ......................... 7, 9, 11
CDS Dining and Dataistry Event ....................... 12
ODA Membership Coordinator’s Corner ............. 13-14
In Memory of Dr. Patty Walter ........................... 15
CDS Member Event “A Conservative Restorative Update” ........................................ 17-18
CDS Oral Health Foundation
“Did You Know?” ............................................. 19
Members Ring In! .......................................... 20-21
Highlights of the ODA House of Delegate
Meeting ........................................................ 22-23
ADA News for Our Members! ......................... 23
CDS 2016 Honors Night and
Installation Dinner ....................................... 25
Membership News ........................................ 26-27
Keeping in Touch with CDS ............................ 28

OUR ADVERTISERS

Advance Dentistry ........................................ 10
AFTCO .................................................... 10
Blue & Co. ............................................... 11
Cincinnati Insurance Co. ............................. 4
Classified Ads .......................................... 27
City-Wide HVAC & Service ......................... 14
Greater Cincinnati Dental Laboratories, Inc. ....... OBC
Gundrum Dental Labs, Inc ......................... IFC
Hayes Handpiece Repair ............................. 16
Legacy Practice Transitions .......................... 16
PNC Bank ................................................... 8
Practice Impact ........................................... 24
ScrogginsGrear Consultants and CPAs .......... 14
Simon DeChatlet Dental Laboratories ............ 24
Stock Yards Bank & Trust ......................... IBC
Superior Dental Care Alliance ..................... 2
US Bank ............................................... 6
JOIN SDC’S NETWORK
And Get Back to What Matters Most!

Superior Dental Care (SDC) makes participation easy with more patients in your chairs, efficient claims processing, and quick payments. SDC is the largest network in the region, with over 10,000 participating locations throughout Ohio, Kentucky and Indiana. Joining SDC’s network saves you and your office time and effort, so you can get back to what matters most!

CONTACT SDC TODAY TO REQUEST YOUR APPLICATION PACKET!
dentistservices@superiordental.com  |  (800) 762-3159  |  (937) 438-0283
www.superiordental.com  |  

SDC Superior Dental Care®
MIKE’S MUSINGS
What Is Change? Why Change?

Webster defines change as 1) to become different 2) to make (someone/something) different.

I sometimes think “change” even just for the sake of change, is a good thing. It makes one think, work, and try to do something a new and different way. Doesn’t that help a person gain experience if they try something new and different?

I’m not sure. I now think change depends a lot on your age and position in life.

When we are young everything is a change or a new, different learning experience in life. An infant knows nothing, so everything is a change. The same goes pretty much for all of us throughout our growth; grade school, high school, college, and work are always changing. New friends, new teachers, new mentors, and new lessons greet us almost every day. But change is scary and strange.

That’s OK. That scary and strange makes us stronger, better, and smarter if we let it. Step out of your comfort zone - try the new way home. We as professionals must continue “school” forever. We must learn new techniques and materials for the entirety of our professional practice. We can accept or reject any change, but we are remiss in our practice if we do not learn about the changes that are there every day.

We also, as parents, must encourage our children to learn, grow, and experience different things every day. Help them branch out and choose to spread their wings and try something new. Encourage them to try change in their schools and their social life. Try different classes when they can, different sports, and different arts. Maybe even meet new friends and travel to different places. It will be scary and strange but encourage them to try the change.

The dilemma is that we hate change (for us) and love it at the same time (for others). Change is difficult. What we really want is for things to get better without having to change.

In my 40 plus years in dentistry, changes have been constant. Changes in materials, equipment, techniques, technology, staff, insurance, and on and on.

Fields of expertise and specialists in dentistry have changed and expanded. And yet in this expanded world of dentistry, fewer are joining and participating in our professional organization. I would consider this a bad change. We need help with time, money, and effort. We need to be involved in directing and managing changes in the future of dentistry.

Please help recruit our fellow dentists to participate in our professional organizations. Invite another dentist to a meeting, all that might be necessary is a phone call, or utilize one of those communication changes (like e-mail, twitter, etc.).

There needs to be a change in the direction of our numbers, and that change needs to be an increase.

I invite all to come and participate. See how great of an organization we have!
Not all gaps are something to grin about.

As a dentist, you’re the expert on how to keep your clients healthy and smiling. Your local independent insurance agent representing The Cincinnati Insurance Companies can help protect you and your business from unexpected events and gaps in coverage. Cincinnati’s package and professional liability coverage give you the opportunity to take advantage of our three-year policy.

Visit cinfin.com to find an agent close to you who represents The Cincinnati Insurance Companies, or call Mike Terrell, 800-769-0548.
The news about Dr. Walter was devastating for so many. Life is precious and she lived it fully. She touched so many lives and why, because she cared. She believed in her profession. Like you, she gave back to her community, wanted to make people’s live better, free of pain and infection. I had the privilege of working closely with Dr. Walter when she was President. That privilege continued when she stayed active with the Society serving on Council, Access to Dental Care Committee, the Foundation Board, Honors Committee, Nominating Committee, ODA Delegate, to name a few. This privilege led to a close friendship, one I will treasure forever. I will miss her smile, laugh, and “let’s get it done attitude”. She did not know the word NO. Not Dr. Walter. Tell her that it cannot be done and the next day she had a plan to make it happen. As one member said, “Patty embodied everything that is great about the CDS, organized dentistry, and humanity. She always received those in need with true professionalism, approachability, and grace.”

We know many of these people in our Society and in our personal lives. So my message this month is simple - tell those that you love how you feel about them and how they touch your life before they are no longer on this earth.

Take a few minutes to read Sasha’s Membership Coordinator Corner as it speaks volumes!

Until next time...
Financial Solutions Tailored to Help Support Success.

Whether you’re expanding or starting your practice, our experienced U.S. Bank Business Bankers will work with you to provide tailored financial solutions that may support your practice needs.

Acquisition Financing  |  Practice Debt Refinancing  |  New Practice Start-Ups
Buy-Ins  |  Expansions  |  Relocations  |  Buy-Outs

Contact us today for a solution tailored to your practice needs.

Mark Robbe
Business Banker
513.234.9954

Credit products are subject to normal credit approval and program guidelines. Some restrictions and fees may apply. See a banker for details. Deposit products offered by U.S. Bank National Association. Member FDIC. 150175 2/15
Call to Order: The April Council meeting was held on March 30, 2015 and was called to order by president, Dr. Michael Schaeffer, at 7:10 pm.

Roll Call:
Members Present: (Drs.) Brandt, Chopra, Dorr, Glogowski, Hanlon, Heck, Khetarpal, Murphy, Osterday, Pick, Smith, Walter, and Wauligman.
Members Absent: (Drs.) Newby.

The June 1, 2015 Council meeting minutes were approved as written.

President's Report by Dr. Mike Schaeffer
- The Finance Committee approved Council's request to financially support Dr. Joseph Crowley's ADA presidency campaign. A motion was made as follows: "The Cincinnati Dental Society will support Dr. Joseph Crowley's ADA presidency in the amount of up to $20,000 on an as needed basis. Until a reserves CD matures, funds from the Discretionary Fund will be used and then reimbursed upon CD maturity." The motion was unanimously approved by Council. Dr. Crowley's campaign funds will be managed by the ODA and they will notify us when funds are needed.
- Dr. Ruchika Khetarpal was selected to receive the ODA's Marvin Fisk Rising Star Award at this year's Callahan Dinner in September.
- ODA Council appointments are as follows: Dr. Dennis Murphy, 2-year term on Annual Sessions - Dr. Roger Clark, 2-year term on Ethics - Dr. Mary Ellen Wynn, - 1-year term on Judicial Affairs, and Dr. Manny Chopra, 2-year term on Dental Care and Dental Practice. Dr. Linda Smith's term is expiring on the Access to Care Council and is not renewable. We will seek nominations from Keely Dental Society as this is a Subdistrict 9 appointment.

Treasurer's Report by Dr. Chris Heck
- The Finance Committee met with Jim Keene (First Merchants) to review the investment portfolio. Funds are being managed according to the allocation stated in our Investment Policy. The current percentage of cash in the portfolio is at 9.85%, which will be reduced to 1%. Overall annual return is 7.3%.
- Our program income continues to be down. We do not anticipate reaching budget this year.
- Upon maturity of the reserve CD being used for Dr. Crowley's ADA presidency campaign, the Discretionary Fund will be reimbursed and the balance of approximately $16,000 will be moved into the Investment Fund.
- The 2014-990s were presented for approval. Council unanimously approved the filing of the 2014-990s. Disbursements from the Membership Dues account will be made as approved by Council in April.

Executive Director's Report by Vicki Nixon
- Golf outing, 59 golfers, 50% of sponsors. Will discuss at the next meeting whether or not we should continue this as a fundraiser for the Foundation.
- There have been changes in the American Dental Assistants Association's management. They are no longer allowing us to purchase their "Introduction to Radiology" home study program. The other Executive Directors in Ohio are improvising until Columbus Dental Society is able to develop a home study program that all components in Ohio can purchase.
- Women's Focus Group summary was given by Dr. Walter and Dr. Khetarpal. One main idea that came from the event was developing a maternity leave program. Results from the maternity leave survey sent to all women dentists were also presented. Overall, the evening went well and the group would like to have a follow-up event.

Continued on Page 9
MORE INSIGHT
helps you make the most of your practice’s cash flow.

KNOW YOU HAVE A DEDICATED BANKER WHO UNDERSTANDS YOUR INDUSTRY AND YOUR NEEDS.
As a healthcare professional, you want to spend more time helping patients and less time worrying about your finances. With dedicated Healthcare Business Bankers, PNC provides tools and guidance to help you get more from your practice. The PNC Advantage for Healthcare Professionals helps dentists handle a range of cash flow challenges including insurance payments, equipment purchases, and managing receivables and payables. In such a fast-moving business, PNC understands how important it is to have a trusted advisor with deep industry knowledge, dedication and a lasting commitment.

ENSURE ACCESS TO CREDIT | ACCELERATE RECEIVABLES | IMPROVE PAYMENT PRACTICES | MONITOR & PROJECT CASH | PURSUE FINANCIAL WELL-BEING

PNC|CFO
Cash Flow Optimized
Call a Healthcare Business Banker at 877-546-1355 or go to pnc.com/hcprofessionals

Cash Flow Optimized is a service mark of The PNC Financial Services Group, Inc. ("PNC"). Banking and lending products and services, bank deposit products, and treasury management services, including, but not limited to, services for healthcare providers and payers, are provided by PNC Bank, National Association, a wholly owned subsidiary of PNC and Member FDIC. Lending and leasing products and services, including card services and merchant services, as well as certain other banking products and services, may require credit approval. All loans and lines of credit are subject to credit approval and require automatic payment deduction from a PNC Bank business checking account. Origination and annual fees may apply. ©2015 The PNC Financial Services Group, Inc. All rights reserved. PNC Bank, National Association, Member FDIC.

CINCINNATI DENTAL SOCIETY BULLETIN
Children's Oral Health Network by Dr. Patty Walter

- The network is now a 501(c)(3) entity and a Board has been developed.
- The ADA president, vice president, and executive director, along with Dr. Crowley, toured the Delta Dental Center at Oyler School. Immediately following they attended a panel discussion on how the school based health center (dental) began and who were the partners responsible for its' success. The three school based dental centers will be open to families in the Summer.
- They will be receiving the "Edwin Schall’s" Award on October 27, 2015 given by Henry Schein.
- There is a search for a new executive director.

CDS's Oral Health Foundation by Dr. Ken Brandt

- Foundation received a $100,000 donation from an anonymous donor to support our charitable programs.
- Part of this donation will enable the Foundation to offer LNVB volunteers who treat patients in their private offices to either donate 100% of the care, or receive up to 50% of the actual fee to help cover the volunteers overhead. The donation will also be used to cover lab fees for removable prosthetics, and reimburse IV sedation at 100%.
- We are considering hiring a new graduate or semi-retired dentist to work at Withrow, which is the third school based dental center, or at the other two locations. They would be paid a per diem and only see non-insured patients.

CDS Committee Updates

Access to Dental Care by Dr. Linda Smith

- At the Fall Feast event this year we plan to have either a nurse practitioner or physician present to dispense antibiotics when needed.
- We will continue to support the Lighthouse Community Services project initiated several years ago by Dr. Becky Hayden. One addition is to offer cleanings for the students at the Crest Smile Shoppe on a designated day.
- The initial screening for the "Leave No Vet Behind" program is Saturday, September 12, 2015 and the treatment day is October 17th at the Crest Smile Shoppe. Vicki is currently working with the VA Volunteer Services department on recruiting patients.

Membership by Dr. Andy Dorr - One new member, Dr. Eric Snell, was accepted into membership. Dr. Snell graduated from The Ohio State University College of Dentistry in 2013.

Program by Dr. Ken Brandt

- The speakers for 2016 have been secured and the committee is working on 2017.
- We will no longer allow public health dentists who are not members to receive the member only rate. Vicki has communicated this to Nancy Carter and she will discuss this with the dentists the Department of Health employees.
- Beginning with 2016 if a staff member would like to attend a CE course without the dentist being present or registered for that course the fee to attend will be $160 per person.
- The committee decided not to limit the number of sponsors.
- There is a need to recruit young dentists to the committee in order to learn more about their CE needs.
- A recommendation of reimbursing up to $200 of the expenses that a committee member incurs when scouting for speakers will be proposed to the Finance Committee to begin in 2016. The scout will need to report on at least 8 to 10 speakers in order to be eligible.

Public & Professional Relations by Dr. Steve Pick

- The committee is looking into the cost of producing a video to promote the Society and Foundation. The video may also help promote the charitable activities that members of the Society support by volunteering their time and talent to the underserved citizens in the Greater Cincinnati area. The committee will report back at the November Council meeting.
- Quarterly press releases will be sent to the media in the following areas: current recommendations on pre-medication, getting a dental consult before orthopedic surgery, how does diabetes affect your oral health, the benefits of sealants, at what age should your child receive an orthodontic evaluation, and how your diet affects your oral health. These will be written by the committee.
HELP is here for your difficult patients using IV SEDATION

We want to work in tandem with your preventative care to create healthy smiles for your difficult patients. We welcome your professional referrals with your patients that:

- Are fearful
- Are physically and/or mentally challenged
- Have a bad gag reflex
- Have high anxiety
- Do not respond well to local anesthesia
- Require general anesthesia with a certified anesthesiologist

Our 35+ years of IV sedation experience allow us to confidently support your regular care, only when you need it.

Call us today for more information!
We want to help YOU
513.271.0821

Our team can provide general dentistry, simple restorative dentistry, as well as more extensive reconstruction, periodontal care and extractions, all under IV sedation, helping you care for your difficult patients!

Clarke Sanders, D.D.S. &
Erin Biehle, D.D.S.

have acquired the practice of

Ron Freeman, D.D.S. &
Alan Schlesinger, D.D.S.

Beavercreek, Ohio

We are pleased to have represented all parties in this transition.
ODA Updates

**Access to Dental Care by Dr. Linda Smith** - None

**Dental Care Programs and Dental Practice by Dr. Manny Chopra**
- Medicaid has not raised their fees in over 15 years. The proposed increase in the preliminary budget is 1%. ODA is asking for at least a 10 to 12% increase.
- HB 195 passed the House and is now at the Senate.
- Microsoft Windows is shutting down the Windows 2003 server as it in HIPAA violation.

**Membership by Dr. Ruchika Khetarpal**
- Bollywood, a free event, will take place at the ODA Annual Session on September 17th.
- Dentists are members of the component based on where their practice is located or where they live.
- End year installation plan will begin the first of April.
- ODA surveyed the young members.

There was no unfinished business.

The meeting adjourned at 8:30 pm.
**Cincinnati Dental Society's Dining and Dataistry Event**

Monday, February 8, 2016 at Cooper Creek in Blue Ash, 4040 Cooper Road

*Sponsored in part by: Cincinnati Insurance Co. and First Financial Bank*

**Time to pick the tables of your choice!**

Earn One (1) CE Credit

Each attendee will select two (2) tables to visit during the evening. Just follow these simple directions to register for the evening's event! Keep in mind that this event is *complimentary for Cincinnati Dental Society members as part of their annual membership dues*. Guests are welcome to attend at $25 per person.

- Write your first, second, and third tables on the form below. Your third choice is required in the event one of your other choices is full.
- The evening will begin at 6:15 pm with a cash bar and appetizers. There will not be a sit down dinner.
- The first session will begin promptly at 7:10 pm and end at 7:40 pm.
- We will take a 10 minute break at 7:40 pm.
- The second session will begin promptly at 7:50 pm and will end 8:20 pm.

<table>
<thead>
<tr>
<th>Table</th>
<th>Speaker</th>
<th>Title of Presentation</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Dennis Brown, DDS</td>
<td>&quot;Potpourri of Clinical Tips&quot;</td>
</tr>
<tr>
<td>2</td>
<td>Brandie Carter, EFDA</td>
<td>&quot;The Fiber Reinforced Pontic&quot;</td>
</tr>
<tr>
<td>3</td>
<td>Joseph Crowley, DDS</td>
<td>&quot;Legislative Issues in the Profession of Dentistry&quot;</td>
</tr>
<tr>
<td>4</td>
<td>Nelson Diers, DDS</td>
<td>&quot;Sleep Apnea/Orthodontic Connection&quot;</td>
</tr>
<tr>
<td>5</td>
<td>Elizabeth McClure, RDH and Pat Frese, RDH</td>
<td>&quot;Vaping 101&quot;</td>
</tr>
<tr>
<td>6</td>
<td>Elizabeth Mueller, DDS</td>
<td>&quot;Tips &amp; Trials of Pediatric Dentistry&quot;</td>
</tr>
<tr>
<td>7</td>
<td>Michael Toms, DDS, MS</td>
<td>&quot;Advances in Soft Tissue Grafting&quot; - The Pinhole Surgical Technique™</td>
</tr>
<tr>
<td>8</td>
<td>Scott Silverstein, DDS, MS</td>
<td>Indications, considerations and implementation of the &quot;All On 4&quot; Technique</td>
</tr>
</tbody>
</table>

---

**Dining and Dataistry Table Reservation Form**

**Deadline to Register is January 22, 2016**

**Dentist_________________________**

**Phone_________________________**

**Guests___________________________**

$25 for each guest. Checks only please made payable to: Cincinnati Dental Society. Return form to 9200 Montgomery Rd., Ste. 21-A, Cincinnati, OH 45242.

Questions, please contact the Executive Office at 984-3443.

**Choices**

First Table__________ Second Table__________ Third Table__________
Wow, I cannot believe how quickly this year has gone by and how many changes have happened in 2015! Typically in my ‘Corner’ you will hear about how my little boy Michael is doing. The short, sweet answer... he is my annoyingly, adorable, brilliant little boy. And I love him!

Summer was slower than usual here at the Executive office, but that gave us time to really focus on our “Leave No Vet Behind” Program, which is currently in full force. Vicki and I ‘got our hands dirty’ this year and were a huge part of finding Veterans in the area that are/were in need. We visited with the Hamilton County Veteran’s Court, we spoke with the DA V, thankfully had help from the VA Hospital Volunteer Services Department as well as countless others. It was wonderful to sit with the Veterans and talk about our program and see their faces when we told them about a “too good to be true” opportunity. *P.S. that is what many Veteran’s call this program*

On September 12th, with the help of some of the most amazing volunteers we could have asked for, our initial bumpy, slow start to the screening day quickly turned around. Taking a Panorex on 100 Veterans, bogged down our flow, but when it worked your Executive Director, Vicki Nixon, and Dr. Patty Walter did a “happy dance”. Smiles seemed contagious; everyone stayed calm and focused AND had a great deal of fun. We are still searching for dentists to render care to veterans that were screened in their private offices. If you are able to take 1 or 2 Vets we would love to speak with you!

The following weekend, September 18th and 19th, was the Air Force Marathon events at Wright Patterson Air Force Base. As some of you may know, my late husband was former Military, and after his passing I began to run as a way to cope. Last year was my first year running the Air Force Half Marathon. So keeping with the Veteran theme in September, this year we made it a family weekend. Vicki, my Mom, Velinda, little Michael, and I ran the 5k on Friday night before I tackled the half marathon on Saturday morning. We ran in honor of not only our special Veteran, but all those who have served.

I met Dr. Walter a few years ago, but in the past two years of my return to working at the Cincinnati Dental Society, did I really get to know her. Her presence filled whatever room she was in, she had a laugh that was infectious, and a smile that could turn your whole day around. She would call our office almost every morning to see how “her girls” (Vicki and I) were doing and she would always get confused on who she was talking to since we sound so much alike. She even loved my little boy in all his rambunctiousness.

Dr. Walter was like a breath of fresh air that anyone, and everyone, could count on. She took in every patient that needed help from our Oral Health Foundation; both children and veterans. Dr. Walter also participated in Dental OPTIONS. She would come to our R.O.D.E.O. events because she ‘just loves those old guys!’

Dr. Walter loved life, loved her horses, loved William her donkey, loved her profession, and loved her community. Dr. Walter believed whole-heartedly and stood by what the CDS Oral Health Foundation is all about. That is why she dedicated so

Continued on Page 14
much of her time and talent to helping others. She had a gift. She had more ideas than we could even follow on ways to help EVEN MORE in the community.

I know Dr. Walter would hate to see all the nice things people are saying about her, but Ohh well! Dr. Walter was truly one of a kind whose efforts, passion, talent, and friendship are going to be missed more than she would be able to comprehend.

The following Sunday after Dr. Walter's passing, I was moping around on the couch in my son's playroom when he brought over his toy battery powered drill. He turned it on and put it on his back tooth, eventually making me hold it there, and then looked at me and said “MAMA!!! It okay. It okay mama.” And right then, I knew, Dr. Walter was telling us that things will be okay, that what she helped fight for was only going to get better, stronger, bigger!

Help honor Dr. Walter by donating. Spend a few hours volunteering at one of our two school based health centers helping children who so desperately need your assistance. Take a few Veterans with our “LNVB” Program. Sign up for Dental OPTIONS. Sit on a Committee to keep organized dentistry strong (she was on MANY boards). Attend CDS Member events. Rescue an animal if that is more your style. But just remember to smile while doing everything, because Dr. Walter always donned one of those!
Dr. Walter passed away on September 25, 2015 from a tragic accident while on vacation in the state of Wyoming. She died doing what she loved, riding horses. She will be missed by many and our heartfelt condolences go out to her husband, Peter, her family, and friends. Dr. Walter indeed loved life and lived it to the fullest.

She was president of the Society in 2012, received the Cincinnati Dental Society’s Meritorious Service Award in 2014 and served on the Board of the CDS’s Oral Health Foundation. Dr. Walter was very involved with our charitable programs and was a provider for Dental OPTIONS. She gave unselfishly of her time and talent, helping many children and veterans with their oral health needs. In addition, she was recently appointed as president of the Children’s Oral Health Network.

Memorial services will be held on Saturday, October 24, 2015 at St. Francis in Lebanon. In lieu of flowers, her husband asks that donations in her memory be made to the CDS’s Oral Health Foundation, 9200 Montgomery Rd., Suite 21-A, Cincinnati, OH 45242 or Brennan Equine Welfare Fund c/o The Greater Cincinnati Foundation, 200 W. 4th St., Cincinnati, OH 45202.
HAYES
THE LOCAL HANDPIECE REPAIR CENTER

- Factory level repairs
  Electric and Pneumatic
- Warranty 6mo - 1 year.
- Ceramic bearings
  Long life, quieter operation
- Fiber optic & rethread service
- Reconditioned handpieces
  1/2 the price of new
- Fast service
  Highest quality parts & repairs
- Supporting the local economy
- 50% longer warranty than others
  Equals lower cost to you!

No hassles! We'll repair your handpieces fast and quickly ship them back to you.

Call for FREE pickup. 513-469-1591

---

Cincinnati Dental Society Special Offer!
1. High/Low Speed Maintenance Poster
2. Chamber Sterilization Poster

+ YOUR CHOICE
Hayes OneStep Aerosol 6.35oz & Adapter
OR
Hayes OneStep Dropper Bottle 2oz

$114 Value Only $26!

11" x 17" A MUST HAVE FOR YOUR STERILIZATION ROOM!

---

WITH OVER 100 years OF CLINICAL EXPERIENCE,

Legacy Practice Transitions is devoted to helping you achieve the best possible dental practice transitions as a buyer or seller. Our Practice Transition Consultants will assist you in determining your personal and professional needs, make sound recommendations on appropriate transition programs, and provide comprehensive support at every step.

Specializing in the process of Objectives Based Transitions which align the objectives and goals of practice buyers and sellers to achieve the best possible professional, personal and financial outcomes. Success is accomplished when both buyer and seller are to a degree that could not have been accomplished without the practice transition.

PH: (800)334-9126
LegacyPracticeTransitions.com
Cincinnati Dental Society
March CDS Member Event
featuring
Alan R. Weinstein, D.D.S.
March 14, 2016

Sponsored in part by: First Financial Bank

“A Conservative Esthetic Restorative Update: How to Thrive During Economic Uncertainty”

Course Description:
Tough economic times require a smart, positive, proactive practice approach. Conservative alternative and multiple choice treatment options may be necessary. With the bewildering array of new products and techniques continually being introduced into the marketplace, it is difficult to know how to choose the right method or material to solve a given restorative or esthetic problem. This one hour lecture provides an evidence-based restorative dentistry material and technique update, as well as a rationale for choosing the proper conservative procedures to not only assure clinical success, but to thrive during the challenge of this economic and insurance driven change:

*Bleaching, Bonding or Veneering…how, when, where..? * Resin, Porcelain, or Porcelain to Gold? * Cements and Posts...Which cement where? * Universal Adhesive Systems...and Micro-Matrix Materials…which, when, how? * State of the art cordless impression techniques * A rationale for practice growth during challenging economic times*

This evidence-based lecture provides the low-down on some high tech methods and modalities to hopefully separate fact from fiction, hype, and hyperbole in a difficult economy.

Speaker:
CDS member, Dr. Alan R. Weinstein is a graduate of the University of North Carolina at Chapel Hill, School of Dentistry. He has faculty affiliation with the Cincinnati Children’s Hospital Medical Center where he has taught operative and esthetic dentistry for over twenty- five years. Dr. Weinstein serves as a consultant with various manufacturers of dental materials, and has contributed articles to several dental journals including the Journal of the American Dental Association, Dental Clinics of North America, Dental Economics and Dental Products Report. He has lectured internationally on enamel bonding, conservative restorative techniques, and integrative dental medicine. He maintains a private practice in Cincinnati, Ohio, which emphasizes conservative aesthetic and preventative restorative dentistry.

Additional Information and Registration Form on Reverse Side of Flyer!
Additional Information

Date: Monday, March 14, 2016

CE Credits: One (1) Hour

Schedule: 6:15 to 7:15 pm - Heavy Appetizers and Cash Bar
           7:15 to 8:15 pm - Program

Location: Eddie Merlot’s, 10808 Montgomery Road, 513-489-1212

Cost: CDS Members - As part of your membership dues, this event is complimentary for all CDS Members

Guests and/or Staff of CDS Members is $30 each.

REGISTRATION FORM for MARCH 14, 2016

Registration Deadline: March 9, 2016

Dentist: ____________________________________________

Guest/Staff Name: ___________________________________

Phone Number: _______________ Number Attending: ____________

Total $: __________

Check Made Payable To: Cincinnati Dental Society

DISC/MC/VISA Credit Card #: ____________________________

Exp. Date: ____________ SSC: ________________

Signature: __________________________________________

Billing Address Zip Code: ____________

Please fax registration form to the Cincinnati Dental Society’s Executive Office, 513-984-3047.

CDS MEMBERS PLEASE NOTE: IF A RESERVATION IS MADE AND NOT HONORED YOU WILL BE RESPONSIBLE FOR THE EVENING’S EXPENSE OF $30 PER PERSON.

We look forward to seeing you soon!
The Cincinnati Dental Society’s Oral Health Foundation…
Serving the underserved in the Greater Cincinnati area

Did you know!?? That AmazonSmile is a simple and automatic way for you to support our Foundation every time you shop, at no cost to you. When you shop at smile.amazon.com, you'll find the exact same low prices, vast selection, and convenient shopping experience as Amazon.com, with the added bonus that Amazon will donate a portion of the purchase price to our Foundation.

It's simple! Just follow these instructions!

Log On Information: https://smile.amazon.com

When asked if you want to support a charity type Cincinnati Dental Society’s Oral Health Foundation
Members Ring In!

Dr. Rachel Tepe traveled to Klagenfurt, Austria the end of June to complete, and finish, a FULL IRONMAN! She completed the race feeling “pretty good!” Drs. Larry and Jan Tepe accompanied her as her cheering squad and pit crew. Dr. Tepe credits them by saying she “could not have done it without them.” But the amazing news doesn’t stop there… Dr. Rachel Tepe is recently engaged and due to be married in January of 2016. Congratulations Dr. Tepe!!

Dr. Rebecca Hayden, general dentist in Loveland, let her hair down with Dr. Patty Walter and Vicki Nixon at the first “Bootsy Collins Foundation Gala”. Dr. Hayden is a Board member of the Foundation and nominated Children’s Oral Health Network for the “Act of Loving Kindness Award”. Dr. Walter accepted this award on behalf of the network.

Dr. Jimmie Harper, once again, gave a great lecture on medical emergencies in the dental office for more than 50 hygienists, EFDAs and CDAs at the Embassy Suites in Blue Ash. Thank you, Dr. Harper, for all that you do for us!
Members Ring In!

Friday, September 25th the Executive Office shut the blinds, put an away message on the phones, and headed out... to the TeamSmile event at the Bengals Stadium! TeamSmile partnered with 3M, Henry Schein, and Procter and Gamble to help 250 local children receive the necessary cleanings, extractions, and fillings that they needed. There was a football team sized volunteer base there that day. Vicki and Sasha were excited when they saw a few of our member dentists and staff members there helping make a difference! Dr. Bracken Webb gave his time and talents, along with Dr. Sunny Pahouja and his wonderful staff members! We are blessed to have them as members of the CDS.

On September 25, 2015, Dr. John Gennantonio, Dr. Katie Stewart, Dr. Sarah Husted, and the staff of Sea of Smiles, Pediatric Dentistry, donated a morning of free pediatric dental care totaling $19,772.00. For the 4th year in a row, the dentists opened up their hearts and their office and donated free exams, x-rays, cleanings, sealants, fluoride treatments, root canals, crowns, extractions and fillings to kids, who in some cases, have never seen a dentist.

For the first time, Sea of Smiles partnered with Advance Dentistry to participate in Cincy Care to Share. Sea of Smile made the event extra special for the kids by inviting the Anderson Twp firemen/truck for the kids to see, and a local hair stylist donated free haircuts too! Dr. John, Dr. Katie and Dr. Sarah’s goals were to provide treatment and educate children and parents on the importance of preventative dental care. They plan to repeat this event next year.

On September 23, 2015 Julia Lauren Jackson entered the world at 11:00 pm weighing 8lbs. 14oz and was 21 inches long! Proud parents, Dr. Laura Kinlaw Jackson and Dr. Keith Jackson, along with grandparents, Dr. William and Debbie Jackson and Drs. Harry and Julia Kinlaw are so excited about this new addition to the family. Congratulations, Julia and Keith, on becoming parents to a beautiful little girl!

If you have news to share, give us a ring or complete the “Keeping in Touch with CDS...” sheet included in this Bulletin.
Highlights of the ODA House of Delegates Meeting and Annual Session Events

Congratulations to Dr. Steve Moore for being elected as the 2015/2016 ODA Vice President representing Subdistrict 9. We know he will do a super job!

Thanks goes to Dr. Bert Jacob for serving as ODA Treasurer for the past two years. He did a fantastic job and represented Subdistrict 9 extremely well!

Bollywood Meets Columbus
Dr. Ruchika Khetarpal was instrumental in putting this one-of-kind event together for the Ohio Dental Association. The event was well attended and everyone had fun!

Subdistrict 9 Delegates and Alternate Delegates
L to R: (Drs.) Wauligman, P. Howard, Kluener, Murphy, Jacob, Khetarpal, Parker, Crowley, Walter, Bennet, Jr., Schaeffer, Hanlon, Tepe, Glogowski, Chopra, Wynn, Moore, Newby, Vorherr, Heck, and Pick.

“Leave No Vet Behind” Event
Thanks to all who volunteered at the LNVB dental screening on September 12, 2015. We could not have done it without you!

Volunteers: Drs. Ken Brandt, Manny Chopra, Pat Miller, Matt Parker, Steve Reubel, Mike Schaeffer, and Patty Walter as well as Butch Stenger with Henry Schein Dental, who donated toothbrushes and toothpaste for the LNVB participants.
Callahan Awards Dinner
Congratulations to Dr. Ruchika Khetarpal for receiving the ODA’s N. Wayne Hiatt Rising Star Award. We are very proud of her and her accomplishments. Keep up the good work!

The American Dental Association released the CDT 2016: Dental Procedure Codes product. It highlights 19 new, 12 revised and eight deleted codes. The codes will go into effect on January 1, 2016 so please do not hesitate to obtain your copy by calling the ADA Member Service Center at 1-800-947-4746 or order online at adacatalog.org.

The ADA completely updated their popular “Employee Policy Manual” to reflect how practices communicate now. This manual includes sample policies, forms, and worksheets to help craft the perfect policy for your dental employee handbook. To order call the ADA Member Service Center at 1-800-947-4746 or order online at adacatalog.org.

ADA NEWS FOR OUR MEMBERS!

The day after...yes, Dr. Glogowski and Dr. Mueller supported the Buckeyes! Compliments of Dr. Tim Conley!
New From DSG Simon DeChalet!

VisiClear maxillary and mandibular

- Clear, state-of-the-art, durable Thermoplastic material
- Repairable and easy to reline chairside or at the lab
- Superior flexibility provides optimal patient fit and comfort, including clear clasps for metal free esthetics

Learn more about this exciting new product from DSG Simon DeChalet Dental Laboratories!

1037 Byers Rd, Miamisburg, OH 45342
800-448-6684
Fax: 937-865-5903 • www.simondechatlet.com
dentalservicesgroup.com
Cincinnati Dental Society’s 2016 Honors Night and Installation Dinner

Incoming President  Meritorious Service Award Recipient
Matthew A. Parker, D.D.S.  Lawrence R. Kluener, D.D.S.

Members of the Cincinnati Dental Society and a guest are cordially invited to attend our annual Honors Night and Installation Dinner.

DATE: January 8, 2016

TIME:
6:00 pm  Social Hour (cash bar)
7:00 pm  Dinner
8:00 pm  Program

LOCATION: 21c Museum Hotel Cincinnati
609 Walnut Street, Cincinnati, OH 45202
(513) 578-6600

PARKING: Paid Valet Parking

ATTIRE: Black Tie Optional

SEATING: Open

Cost of $75 per person or $140 per couple
Includes hors d’oeuvres, dinner, and dessert.

Please RSVP by returning the form below with your payment to the Executive Office no later than December 18, 2015.

Questions please call 513-984-3222 or 984-3443.

January 8, 2016 - Honors Night and Installation Dinner
RSVP by December 18, 2015

Dentist ____________________________________________________________

Guest(s) __________________________________________________________

Total # Attending: ___________  Phone _____________________________

Total $ ________________  Please inform Vicki Nixon of any special dietary requirements by December 18, 2015.

Please make check payable to: Cincinnati Dental Society and return to 9200 Montgomery Road., Suite 21-A, Cincinnati, OH 45242
MEMBERSHIP NEWS – OCTOBER 2015

Welcome New Members!

Sally M. Alkalaf, D.M.D. –
General Dentist
Practice: Unknown
Graduated: 2015 from Tufts University

Andrew Bartish, D.D.S. –
General Dentist
Practice: 3475 N. Bend Road #1, Cincinnati, OH 45239 (513) 661-5700
Graduated: 2010 from The Ohio State University

Jacob H. Britt, D.M.D. –
General Dentist
Practice: Unknown
Graduated: 2015 from University of Pennsylvania

Andrew C. Cantwell, D.D.S. –
General Dentist
Practice: Resident at University of Cincinnati Hospital
Graduated: 2015 from The Ohio State University

Jeffrey R. Cronley, D.D.S. –
General Dentist
Practice: Resident at University of Cincinnati Hospital
Graduated: 2015 from The Ohio State University

Alexandra M. Dahm, D.D.S. –
General Dentist
Practice: Unknown
Graduated: 2015 from The Ohio State University

Lindsey B. Daniher, D.M.D. –
General Dentist
Practice: 11907 Montgomery Road, Ste. B, Cincinnati, OH 45249
(513) 697-1211
Graduated: 2015 from Midwestern University

Molly M. Doyle, D.D.S. –
General Dentist
Practice: Unknown
Graduated: 2015 from University of Michigan

Jessica J. Gillis, D.D.S. –
General Dentist
Practice: Resident at University of Cincinnati Hospital
Graduated: 2015 from University of Michigan

Carolyn S. Molzahn, D.D.S. –
General Dentist
Practice: 5616 Wolfpen-Pleasant Hill Road, Milford, OH 45150
(513) 248-0565
Graduated: 2014 from The Ohio State University

Gregory Notestine, D.D.S. –
General Dentist
Practice: 2149 N. Fairfield Rd., Ste. D, Beavercreek, OH 45431
(937) 431-9916
Graduated: 1977 from The Ohio State University

Gina Patrice, D.D.S. – General Dentist
Practice: Gerome Family Dental, 6378 Branch Hill Guinea Road, Loveland, OH 45140 (513) 677-1349
Graduated: 2015 from The University of North Carolina at Chapel Hill

Alissa N. Pullos, D.D.S. – General Dentist
Practice: Unknown
Graduated: 2015 from University of Michigan

Randi L. Schneider, D.D.S. –
General Dentist
Practice: Unknown
Graduated: 2015 from The Ohio State University
Our deepest sympathy...

On Tuesday, October 6, 2015 a lifelong member of the Cincinnati Dental Society, J. Richard McFarland, D.D.S. passed away at 77 years of age. Dr. McFarland was married to his wife, Susan, for 56 years, and was very proud of his three children, Jay, Liam, and Megan. He practiced dentistry for 37 years, served as president of the Cincinnati Dental Society in 1978 and president of the Ohio Dental Association in 1985. Dr. McFarland will be missed and remembered by many. Our thoughts and prayers are with his family and friends. Services will be held Saturday, October 24, 2015 at Crossroads Church, 3500 Madison Road, 45209. Family will receive guests at 9:30 a.m. and service will begin at 10 a.m. In lieu of flowers memorial contributions may be directed to Hospice of Cincinnati, P.O. Box 633597, 45263, or Crossroads Church.

Dental Office Facility

Ideal dental office facility at 1741 East Ohio Pike, Amelia, OH 45102 for $375,000**. 100% Financing!

- 1,800 sq. ft. building on 0.5 acre lot.
- Additional 1.2 acres, zoned B-2.
- 2005 MAI appraisal $550,000.

** Assume $338,400 bank first mortgage. Seller to carry balance with reasonable terms, subject to credit review. Contact Tom at 513-314-9086.

Office For Rent

Northeast Suburbs/Loveland/Deerfield Township
1400 sq. ft.; Approx. $30,000 Leasehold Savings – Electric, Plumbing, cabinets, walls – in place HIGH TRAFFIC VISIBILITY; Call 513-793-4770 or 513-683-3900
Keeping in Touch with CDS . . .

Got Some News to Share?

Put it in the Cincinnati Dental Society Bulletin. make it short and newsy ...

Fax your news to (513) 984-3047 or email us at: Frontdesk@cincinnatidental.org

News from CDS Member  (Please Print) ____________________________________________________________

Anything Goes!

Have a question you want the Board of Directors to answer in the newsletter?

Have one of your kids recently achieved an outstanding accomplishment (graduated from dental school, moved to the Canary Islands to do research, etc.)?

________________________________________________________________________________________________________________________________________________________________________________________________________________________________________________________________________

Share your office successes with others ...

Have a practice management tip? Have a staff relations tip?  (Please Print) ____________________________________________________________

New Member In Your Family?

Baby:  ___ Boy  ___ Girl
Name: ____________________________________________________________
Date Born: _______________________________________________________
___ 1st Child  ___ 2nd Child  ___ 3rd Child
___ Other: _______________________________________________________

Change of Address or Phone?  New or Revised Fax Number?  New or Revised E-mail Address?

Address Change effective __________________________________________    ☐ Office or ☐ Home
_________________________________________________________ Suite #________
City _____________________________  State ___________ Zip __________
Email: __________________________________________________________________________________________________________________________________________    ☐ New ☐ Revised
Phone: ___________________________________________________________________________________________________________________________________________  ☐ New ☐ Revised Fax: ___________________________________________________________________________________________________________________________________________  ☐ New ☐ Revised
Cell Phone: ___________________________________________________________________________________________________________________________________________  ☐ New ☐ Revised Carrier: __________________________________________________________________________
Healthy Habits.

We know that healthy lifetime dental-care habits come from one-on-one interaction with your patients. We think great banking is the same! The Private Banking group is ready for you on your schedule, just call us and we’ll come to you! We have the unique flexibility to tailor our products and services to guide our clients’ financial relationships and meet their evolving needs. With over 100 years of serving the dental community we are a full service bank providing our customers with a full suite of financial services including:

EXCLUSIVE PRODUCTS FOR DENTAL PROFESSIONALS
- DENTAL BANKING ACCOUNT
- DENTAL EQUIPMENT LEASING
- ACQUISITION FINANCING
- DENTAL PRACTICE LOANS
- DENTAL PRACTICE REFINANCE
- REMOTE DEPOSIT
- ONLINE BANKING
- MERCHANT SERVICES

MADEIRA: 7124 Miami Avenue - (513) 824-6160
HYDE PARK: 3880A Paxton Avenue - (513) 824-6130
DOWNTOWN: 101 W. Fourth Street - (513) 824-6100

A Trusted Partner, Since 1904.

SYB - NMLS# 433971

FDIC Insured
brux “C” crowns

Improving the esthetics of full zirconia restorations

Our full contour zirconia crowns are stained in the “green state” using our own custom formulas to accomplish a more esthetic full zirconia restoration.

• our brux “C” crown has a full infiltration of color - which eliminates bright spots during adjusting

• in-house mill for better quality control and consistency

visit our website at
www.greaterc.com